

SAIKIN

SUMMARY OF DATA

SALE PRICE YEAR-OVER-YEAR

	AVERAGE	MEDIAN
1 Bed Condo	+22.9%	+20.3%
2 Bed 1 Bath Condo	+7.2%	+3.6%
2 Bed 2 Bath Condo	+7.2%	+4.9%
3+ Bed Condo	+6.0%	+7.5%
Single-Family Homes	+18.1%	+10.1%
Multi-Family Homes	+9.0%	+3.4%

TOTAL HOMES LISTED 768	TOTAL HOMES UNDER CONTRACT 434	TOTAL HOMES SOLD 509
HOMES LISTED YEAR-OVER-YEAR +0.26%	HOMES UNDER CONTRACT YEAR-OVER-YEAR -20.4%	HOMES SOLD YEAR-OVER-YEAR -8.0%

1 BEDROOM CONDOS

2021 2022

AVERAGE \$290,525 \$357,153 MEDIAN \$253,500 \$305,000



AVERAGE DAYS ON 46

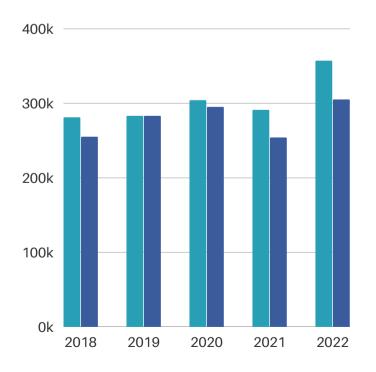
AVERAGE SALE PRICE CHANGE

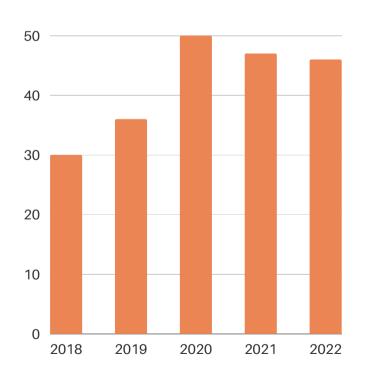
+22.9%

MEDIAN SALE PRICE CHANGE

+20.3%

AVERAGE & MEDIAN PRICE





2 BED 1 BATH CONDOS

	2021	2022
AVERAGE	\$363,020	\$389.152

MEDIAN \$343,750 \$356,160



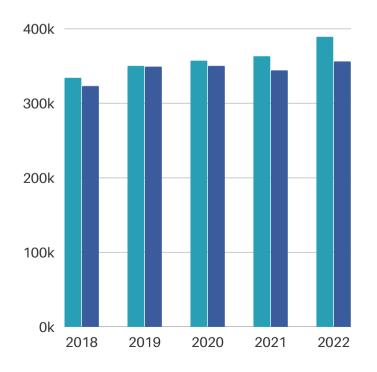
AVERAGE DAYS ON MARKET

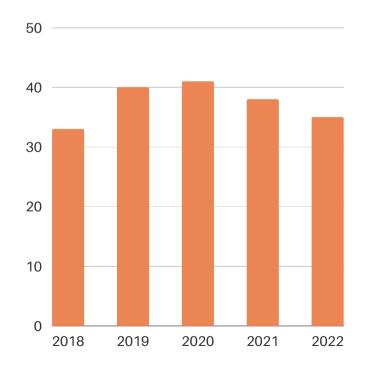
AVERAGE
SALE
PRICE
CHANGE
+7.2%

MEDIAN SALE PRICE CHANGE

+3.6%

AVERAGE & MEDIAN PRICE





2 BED 2 BATH CONDOS

2021 2022

AVERAGE \$552,471 \$592,130

MEDIAN \$550,000 \$577,000



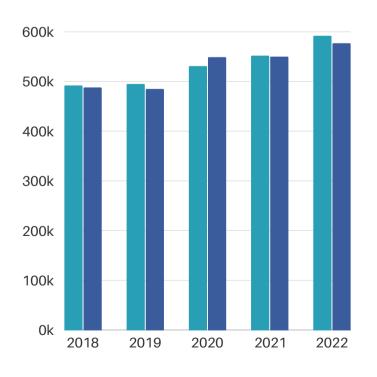
AVERAGE DAYS ON 25

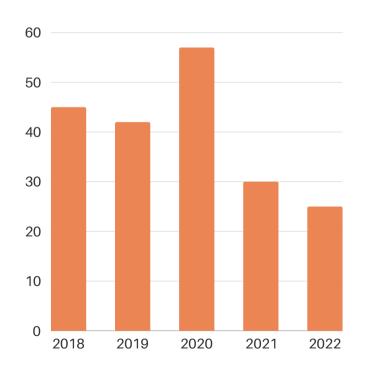
AVERAGE
SALE
PRICE
CHANGE
+7.2%

MEDIAN SALE PRICE CHANGE

+4.9%

AVERAGE & MEDIAN PRICE





3+ BEDROOM CONDOS

2021 2022

AVERAGE \$757,187 \$802,309 MEDIAN \$760,500 \$817,500



AVERAGE DAYS ON MARKET

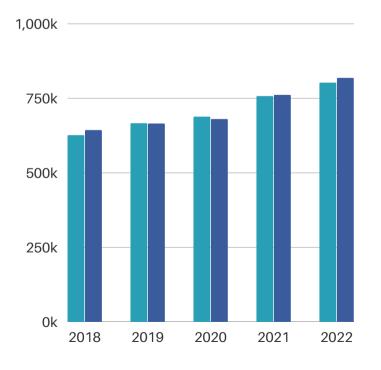
AVERAGE
SALE
PRICE
CHANGE

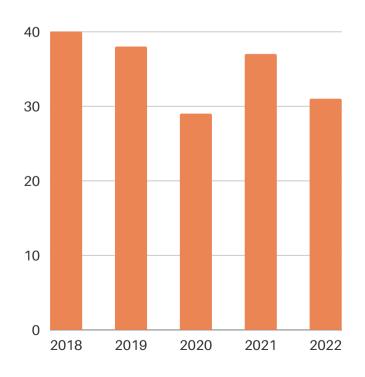
+6.0%

MEDIAN SALE PRICE CHANGE

+7.5%

AVERAGE & MEDIAN PRICE





SINGLE FAMILY HOMES

2021 2022

AVERAGE \$646,326 \$763,572

MEDIAN \$625,000 \$688,000



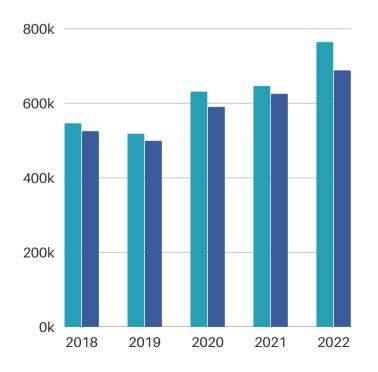
AVERAGE DAYS ON MARKET

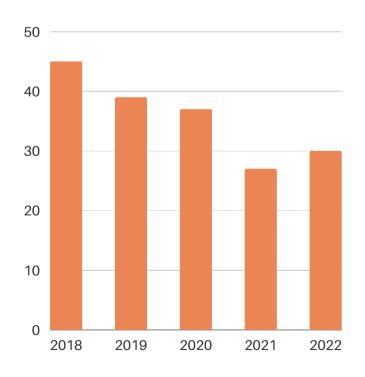
AVERAGE
SALE
PRICE +18.1%
CHANGE

MEDIAN SALE PRICE CHANGE

+10.1%

AVERAGE & MEDIAN PRICE





MULTIFAMILY HOMES

2021 2022

AVERAGE \$815,519 \$889,054

MEDIAN \$797,499 \$825,000



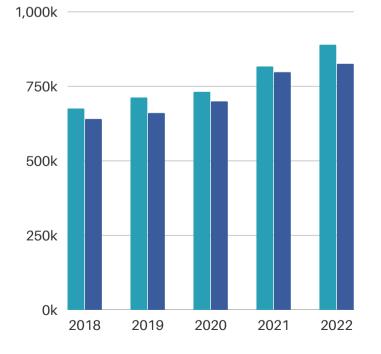
AVERAGE DAYS ON 44

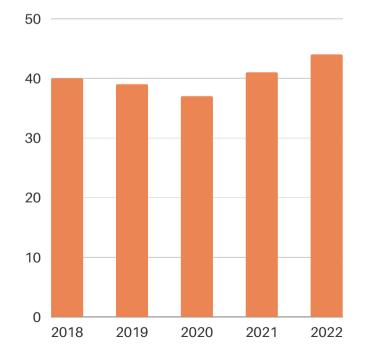
AVERAGE
SALE
PRICE +9.0%
CHANGE

MEDIAN SALE PRICE CHANGE

+3.4%

AVERAGE & MEDIAN PRICE

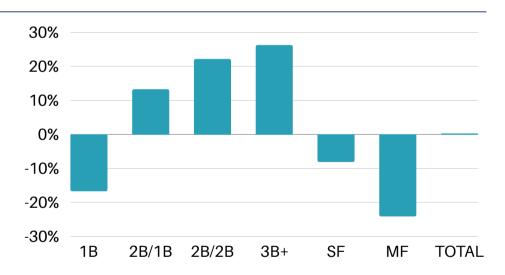




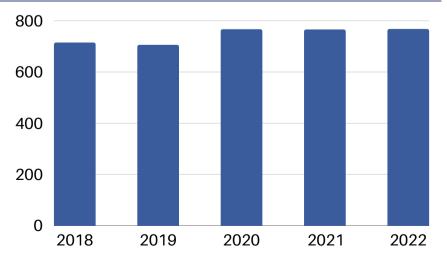
HOMES LISTED

	2021	2022	% CHANGE
1 BEDROOM CONDOS	72	60	-16.7%
2 BED / 1 BATH CONDOS	60	68	+13.3%
2 BED / 2 BATH CONDOS	109	134	+22.9%
3+ BEDROOM CONDOS	190	240	+26.3%
SINGLE FAMILY HOMES	74	68	-8.1%
MULTIFAMILY HOMES	261	198	-24.1%
TOTAL	766	768	+0.3%

YEAR OVER YEAR



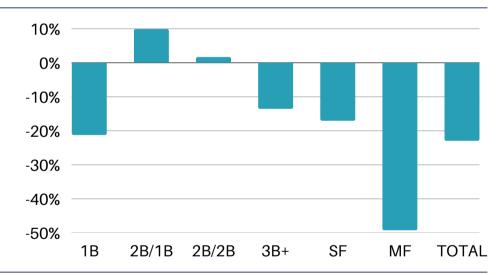
TOTAL LISTED



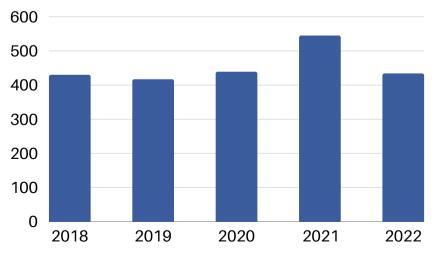
HOMES UNDER CONTRACT

	2021	2022	% CHANGE
1 BEDROOM CONDOS	52	41	-21.2%
2 BED / 1 BATH CONDOS	41	45	+9.8%
2 BED / 2 BATH CONDOS	72	85	+18.1%
3+ BEDROOM CONDOS	148	128	-13.5%
SINGLE FAMILY HOMES	53	44	-17.0%
MULTIFAMILY HOMES	179	91	-49.2%
TOTAL	545	434	-20.4%





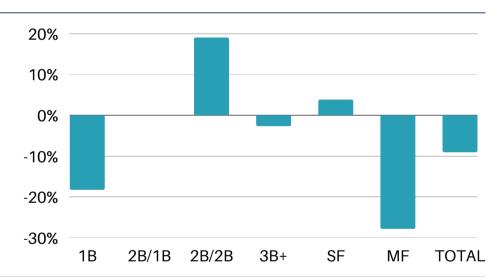
TOTAL UNDER CONTRACT



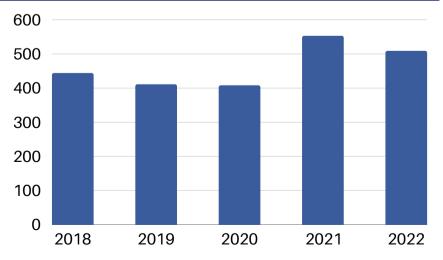
HOMES SOLD

	2021	2022	% CHANGE
1 BEDROOM CONDOS	55	45	-18.2%
2 BED / 1 BATH CONDOS	48	48	+0.0%
2 BED / 2 BATH CONDOS	69	86	+24.6%
3+ BEDROOM CONDOS	152	148	-2.6%
SINGLE FAMILY HOMES	53	55	+3.8%
MULTIFAMILY HOMES	176	127	-27.8%
TOTAL	553	509	-8.0%

YEAR OVER YEAR

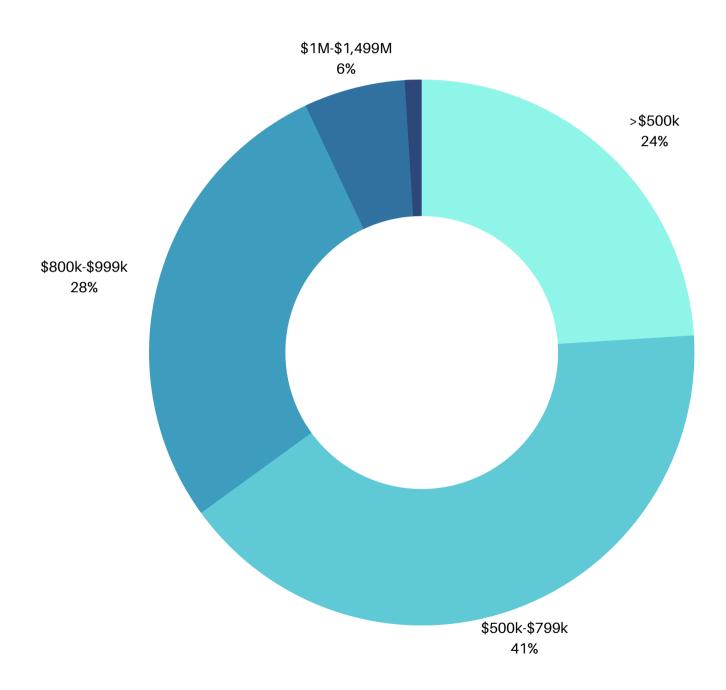


TOTAL SOLD



MARKET SHARE

PERCENTAGE OF UNITS SOLD BY PRICE





METHODOLOGY

ZIP CODES COVERED: 07307

Data in this report is derived directly from the Hudson County MLS. Sales that occurred in any given Quarter may have accepted an offer in a previous Quarter. Sold data is a lagging indicator but provides an overview of market progression. New listings provide a current view of the market, but the price data cannot be considered until the property is sold. Quarterly data may not reflect drastic changes. Any major market shifts, especially those that occur in the second half of the Quarter, would be reflected in the following Quarter. All data is subject to the inventory available within a given Quarter and may not always be an accurate representation of the short-term trend. Criteria such as Single-Family Homes typically have few Quarterly sales, which will skew the data. Every property is unique and requires a specialized market analysis to identify fair value and trends.

